

Kerry Bingaman, CPA

(727) 639-1102 ♦ k.bingaman@autumnalf.com

PROFESSIONAL SUMMARY

Accomplished **Financial Operations Executive** with significant experience in Strategic Planning, Operations, Information Technology, and Finance with the proven ability to integrate systems solutions in the *Assisted Living Facilities* sector. Well-versed in all aspects of budget development, tax laws, risk management and regulatory compliance that enable the company to provide the highest level of customer service in the most financially efficient manner. Works well as a member of the senior staff and collaborates with subordinates to develop and manage the overall operating budgets, and operational procedures.

Additional Strengths and Competencies include:

- **Certified Public Accountant**
- **Financial Planning and Budgeting**
- **Regulatory Compliance**
- **Establishing Accounting Practices**
- **Operations Management**
- **Full Budgetary Responsibilities**

SELECTED ACHIEVEMENTS

Turned around money losing assisted living facility. Increased revenue of a 79 bed assisted living facility by 52% in 6 months. Ensured that the property would be able to make its mortgage payments from operating cash flow. Property had been unable to service debt from cash flow for previous five years.

Developed the financial model and developed the financing for the addition of an Alzheimer's unit, which added \$1.8 million in revenue for Naples facility.

Obtained take-out funding via FHA-insured mortgages for Heron House Sarasota and Heron East Sarasota facilities with two loans total value \$13 million

Developed and implemented a new accounting and information system that enabled 15 million dollars in revenue generation.

Achieved ROEs of 23-40% on all Heron House facilities

Obtained a \$13 million Pinellas County Florida revenue bond for a client's 501(c) (3) company.

CAREER HISTORY

Chief Administrative Officer

Autumn Senior Living, LLC, St. Petersburg, FL

2007-Present

- Managing turnaround of 65 unit facility in Largo FL
- Supervised design program to qualify for HUD 232 loan program
- Project Development Planning/Supervision
- Full P&L responsibilities and oversight of all aspects of operations

Chief Financial Officer

Heron House Management, St. Petersburg, FL

1997- 2007

Responsibilities:

- Establishing all accounting practices of a multi-million dollar income level

- Managing financial operations and a staff of 6 director level facility managers,
- Developing corporate policies, procedures,
- Acquisition of insurance,
- Develop and Manage administration policies and procedures
- Monitor and inspect budgetary compliance with department heads
- Budget development
- Licensing regulatory compliance

Senior Consultant/Owner

America's Business Manager

1991-Present

Responsibilities:

- Financial Consulting to businesses ranging in size from \$50,000 to \$5 million
- Accounting and Tax Services

EDUCATION/CERTIFICATIONS/LICENSURE/AFFILIATIONS
--

Masters of Accountancy 1996

University of South Florida

Bachelors of Science – Accounting 1989

University of South Florida

Certified Public Accountant 1997

Past member of AICPA

Past member of FICPA

Series 7 Brokerage License Inactive

Florida Insurance & Annuity License Inactive